

Top 20 Originators of Basic FHA Loans

Rank	Originator	Data	FHA NC/SR Apts	232 Health Care	223f Pchse/ Refi Apts	223a7 Refi Apts	241a Impvmts Apts	Other FHA	Total
1	WMF-HUNTOON PAIGE	# Loans	93	37	85	12	2	8	237
		# Units	15,014	3,655	9,373	1,159	189	1,792	31,182
		Mtge \$\$ (mils)	\$959.4	\$250.2	\$280.3	\$36.1	\$2.6	\$27.0	\$1,555.5
		% of col loans	16.4%	8.3%	20.0%	6.3%	6.5%	26.7%	14.0%
		% of col units	15.7%	7.8%	15.2%	4.1%	3.6%	36.5%	12.8%
		% of col \$\$	16.8%	10.2%	15.4%	4.8%	6.5%	55.1%	14.4%
2	GMAC COMMERCIAL MTGE	# Loans	69	52	70	31	3	1	226
		# Units	11,435	6,200	9,647	5,674	494	100	33,550
		Mtge \$\$ (mils)	\$681.3	\$272.5	\$260.5	\$115.2	\$1.4	\$1.4	\$1,332.2
		% of col loans	12.1%	11.7%	16.4%	16.3%	9.7%	3.3%	13.4%
		% of col units	11.9%	13.2%	15.6%	20.1%	9.3%	2.0%	13.8%
		% of col \$\$	11.9%	11.2%	14.3%	15.3%	3.4%	2.8%	12.3%
3	REILLY MORTGAGE GRP	# Loans	58	42	42	25	3		170
		# Units	11,681	4,463	7,029	5,036	360		28,569
		Mtge \$\$ (mils)	\$691.6	\$217.3	\$225.8	\$157.0	\$1.8		\$1,293.5
		% of col loans	10.2%	9.5%	9.9%	13.2%	9.7%		10.1%
		% of col units	12.2%	9.5%	11.4%	17.9%	6.8%		11.8%
		% of col \$\$	12.1%	8.9%	12.4%	20.9%	4.6%		12.0%
4	HIGHLAND MORTGAGE	# Loans	54	47	36	16	3	1	157
		# Units	8,158	3,530	4,664	1,859	278	60	18,549
		Mtge \$\$ (mils)	\$437.3	\$172.9	\$161.3	\$43.1	\$4.1	\$0.2	\$818.9
		% of col loans	9.5%	10.6%	8.5%	8.4%	9.7%	3.3%	9.3%
		% of col units	8.5%	7.5%	7.6%	6.6%	5.3%	1.2%	7.6%
		% of col \$\$	7.7%	7.1%	8.9%	5.7%	10.4%	0.4%	7.6%
5	TRI CAPITAL CORP	# Loans	37	16	29	30	4		116
		# Units	6,958	1,112	5,273	3,895	846		18,084
		Mtge \$\$ (mils)	\$385.7	\$61.4	\$149.4	\$100.7	\$9.8		\$707.0
		% of col loans	6.5%	3.6%	6.8%	15.8%	12.9%		6.9%
		% of col units	7.3%	2.4%	8.6%	13.8%	16.0%		7.4%
		% of col \$\$	6.8%	2.5%	8.2%	13.4%	24.6%		6.5%
6	PFC CORP	# Loans	42	26	23	17	5		113
		# Units	7,345	2,662	3,085	2,072	537		15,701
		Mtge \$\$ (mils)	\$454.8	\$132.5	\$79.8	\$63.0	\$5.2		\$735.3
		% of col loans	7.4%	5.9%	5.4%	8.9%	16.1%		6.7%
		% of col units	7.7%	5.7%	5.0%	7.4%	10.1%		6.5%
		% of col \$\$	8.0%	5.4%	4.4%	8.4%	13.2%		6.8%

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7	CONTINENTAL WINGATE	# Loans	21	37	14	6	3	4	85
		# Units	3,958	3,920	3,066	804	690	577	13,015
		Mtge \$\$ (mils)	\$250.6	\$233.0	\$112.5	\$19.3	\$6.6	\$3.6	\$625.6
		% of col loans	3.7%	8.3%	3.3%	3.2%	9.7%	13.3%	5.0%
		% of col units	4.1%	8.3%	5.0%	2.9%	13.0%	11.8%	5.4%
8	GLASER FINANCIAL GRP	% of col \$\$	4.4%	9.5%	6.2%	2.6%	16.7%	7.4%	5.8%
		# Loans	28	12	20	18	2		80
		# Units	2,322	1,729	3,629	1,872	238		9,790
		Mtge \$\$ (mils)	\$141.6	\$67.6	\$128.2	\$54.7	\$2.0		\$394.1
		% of col loans	4.9%	2.7%	4.7%	9.5%	6.5%		4.7%
9	BANC ONE CAPITAL FDG	% of col units	2.4%	3.7%	5.9%	6.6%	4.5%		4.0%
		% of col \$\$	2.5%	2.8%	7.0%	7.3%	5.2%		3.6%
		# Loans	25	23	9	11	1	1	70
		# Units	2,405	2,173	1,051	1,743	208	360	7,940
		Mtge \$\$ (mils)	\$136.4	\$106.3	\$33.6	\$38.2	\$0.7	\$1.5	\$316.7
10	MALONE MTGE CO AMERICA	% of col loans	4.4%	5.2%	2.1%	5.8%	3.2%	3.3%	4.1%
		% of col units	2.5%	4.6%	1.7%	6.2%	3.9%	7.3%	3.3%
		% of col \$\$	2.4%	4.4%	1.8%	5.1%	1.7%	3.1%	2.9%
		# Loans	48	8	6				62
		# Units	9,310	587	786				10,683
11	CONTINENTAL SECURITIES	Mtge \$\$ (mils)	\$559.4	\$26.2	\$10.7				\$596.4
		% of col loans	8.5%	1.8%	1.4%				3.7%
		% of col units	9.7%	1.3%	1.3%				4.4%
		% of col \$\$	9.8%	1.1%	0.6%				5.5%
		# Loans	9	26	14	1	2	1	53
12	P-R MTGE & INVEST CORP	# Units	1,900	3,994	1,269	150	313	90	7,716
		Mtge \$\$ (mils)	\$139.2	\$263.3	\$36.8	\$5.0	\$2.4	\$0.4	\$447.1
		% of col loans	1.6%	5.9%	3.3%	0.5%	6.5%	3.3%	3.1%
		% of col units	2.0%	8.5%	2.1%	0.5%	5.9%	1.8%	3.2%
		% of col \$\$	2.4%	10.8%	2.0%	0.7%	6.1%	0.8%	4.1%
		# Loans	6	4	31	7	1		49
		# Units	1,285	487	4,894	1,170	330		8,166
		Mtge \$\$ (mils)	\$129.5	\$15.0	\$148.9	\$27.0	\$0.6		\$321.2
		% of col loans	1.1%	0.9%	7.3%	3.7%	3.2%		2.9%
		% of col units	1.3%	1.0%	7.9%	4.2%	6.2%		3.4%
		% of col \$\$	2.3%	0.6%	8.2%	3.6%	1.5%		3.0%

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13	CAMBRIDGE REALTY CAPITAL	# Loans		36	7	1		2	46
		# Units		5,608	1,550	40		288	7,486
		Mtge \$\$ (mils)		\$301.6	\$55.0	\$2.3		\$2.8	\$361.7
		% of col loans		8.1%	1.6%	0.5%		6.7%	2.7%
		% of col units		11.9%	2.5%	0.1%		5.9%	3.1%
		% of col \$\$		12.4%	3.0%	0.3%		5.8%	3.3%
14	DAVIS-PENN MTGE	# Loans	32	4	8	1			45
		# Units	6,061	316	1,115	128			7,620
		Mtge \$\$ (mils)	\$305.8	\$12.5	\$17.5	\$1.5			\$337.3
		% of col loans	5.6%	0.9%	1.9%	0.5%			2.7%
		% of col units	6.3%	0.7%	1.8%	0.5%			3.1%
		% of col \$\$	5.4%	0.5%	1.0%	0.2%			3.1%
15	GREYSTONE SERVICING	# Loans	9	7	9	7	1		33
		# Units	1,460	723	1,521	1,007	621		5,332
		Mtge \$\$ (mils)	\$114.4	\$44.5	\$40.6	\$19.1	\$2.2		\$220.9
		% of col loans	1.6%	1.6%	2.1%	3.7%	3.2%		2.0%
		% of col units	1.5%	1.5%	2.5%	3.6%	11.7%		2.2%
		% of col \$\$	2.0%	1.8%	2.2%	2.5%	5.6%		2.0%
16	CAPITAL FUNDING GROUP	# Loans		31	1				32
		# Units		3,157	50				3,207
		Mtge \$\$ (mils)		\$100.2	\$2.6				\$102.8
		% of col loans		7.0%	0.2%				1.9%
		% of col units		6.7%	0.1%				1.3%
		% of col \$\$		4.1%	0.1%				1.0%
17	CENTENNIAL MORTGAGE	# Loans	8	2	14	3	1		28
		# Units	986	200	2,166	649	191		4,192
		Mtge \$\$ (mils)	\$49.5	\$8.9	\$33.0	\$20.1	\$0.2		\$111.7
		% of col loans	1.4%	0.5%	3.3%	1.6%	3.2%		1.7%
		% of col units	1.0%	0.4%	3.5%	2.3%	3.6%		1.7%
		% of col \$\$	0.9%	0.4%	1.8%	2.7%	0.5%		1.0%
18	ARMSTRONG MORTGAGE	# Loans	18	3	6	1			28
		# Units	2,765	112	1,187	46			4,110
		Mtge \$\$ (mils)	\$132.4	\$10.3	\$33.0	\$0.8			\$176.5
		% of col loans	3.2%	0.7%	1.4%	0.5%			1.7%
		% of col units	2.9%	0.2%	1.9%	0.2%			1.7%
		% of col \$\$	2.3%	0.4%	1.8%	0.1%			1.6%

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19	CHARLES RIVER MTGE	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$		15 1,564 \$95.0 3.4% 3.3% 3.9%				11 1,479 \$9.3 36.7% 30.2% 18.9%	26 3,043 \$104.3 1.5% 1.3% 1.0%
20	BERKSHIRE MTGE FINANCE B	# Loans # Units Mtge \$\$ (mils) % of col loans % of col units % of col \$\$	11 2,866 \$133.9 1.9% 3.0% 2.3%	16 765 \$50.4 3.6% 1.6% 2.1%	2 316 \$9.7 0.5% 0.5% 0.5%	3 884 \$47.1 1.6% 3.1% 6.3%		1 158 \$2.9 3.3% 3.2% 5.8%	33 4,989 \$244.0 2.0% 2.1% 2.3%
	Total # Loans		568	444	426	190	31	30	1689
	Total # Units		95,909	46,957	61,671	28,188	5,295	4,904	242,924
	Total Mtge \$\$ (mils)		\$5,702.9	\$2,441.5	\$1,819.2	\$750.2	\$39.7	\$49.0	\$10,802.6
	Top Lenders % of All Loans Made		75.9%	69.3%	74.1%	68.6%	57.4%	78.9%	72.4%
	Top Lenders % of All Units FY 97 thru 2000		75.3%	67.7%	77.6%	68.7%	63.9%	74.3%	73.1%
	Top Lenders % of All \$\$ FY 97 thru 2000		74.6%	64.6%	77.3%	68.6%	46.5%	84.3%	71.9%
	All Lenders' Loans		748	641	575	277	54	38	2333
	All Lenders' Units		127,409	69,350	79,485	41,018	8,281	6,597	332,140
	All Lenders' \$\$ (Mils)		\$7,648.1	\$3,777.3	\$2,352.5	\$1,092.8	\$85.5	\$58.2	\$15,014.4